



**We are Recommended by both Smartsheet & Appsheet to design and implement state of the art workflow Apps and solutions, using Excel & Google. We offer a Two Stage Process typically 5 days or 40 hours work for just £3000 50% upfront 50% at sign off. Or bespoke as required.**

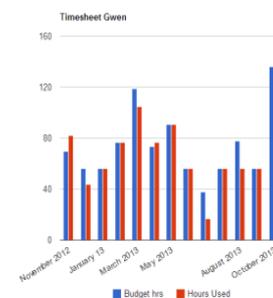
Because the Apps we use are Intuitive and easily learned, our work rarely takes longer than just 5 days. Our Smarter Processes are **designed to suit the users, make status updates easy, on any device in Real time**. With our help you can develop a culture of continuous innovation that you can own and nurture, long after our work is done.

**Classic Spreadsheets and Project plans may have served you well in the past but now you can have Intuitive, collaborative workflow systems with easy visibility in Real Time, making your work easier, more efficient and delivering more results with less effort.**

**In just 40 Hours or less our consultants will show you how to turn your static Excel/Google spreadsheets and Project Plans into a powerful solution you will quickly own and develop further at will.**

#### See our List of Quick Win situations:-

- Project Managing your client contracts
- Crucial deadline and Resource Planning
- Timesheets, Calendars
- Construction planning and Site synchronisation reports from your mobile workforce
- Procurement and approvals
- Office Move and business expansion planning
- Parts requests or service support
- Event planning for Sponsors, Exhibitors & Visitors
- Budget calculations and team feedback using **ONE LIVE COPY**.



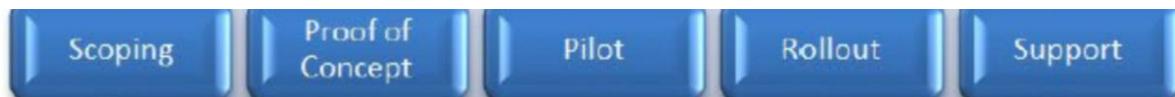
**The ideal solution in Two Phases for a fixed price of £3000 \$4500 or €3500**

#### Our Overall Strategy is...

- When gathering requirements, we prefer to adopt the “MoSCoW” evaluation measurement which grades those requirements into **Must** have, **Should** have, **Could** have and **Won’t** have, for each phase.
- When improving existing solutions and building new ones with clients, we prefer an Agile Methodology with short bursts of work and quick wins wherever possible, in preference to traditional waterfall with its obvious risks. Builds confidence and “buy in” from users.



- We establish exactly what Data needs to be collected or presented, which is part of the Scoping and requirements gathering process. So to understand your processes.
- How you need to interact with that data, who needs to use it, view it and how users need to benefit from an easier workflow experience.
- Once we have consensus on the potential solution, we build a Proof of Concept, concluding with presentation to you of the solutions in Pilot or Prototype mode, which will allow you and your team to test drive it over a few days, **take valuable feedback and modify before Rollout and Implementation.**
- We propose that you budget for us to support you quite closely to begin with, then slowly withdraw as your team's skills develop and confidence is gained.
- For the most cost effective support, we measure this in Five Whole Days but recognise that this will be consumed in segments of 2 - 4 hours to allow for "Pause for thought" and to maintain your pace of work within a busy office.



#### In Summary:-

The above procedure can be implemented for a fixed fee of **£3000 - \$4500 or €3500** Or adjusted to suit your own precise needs. For new clients we seek 50% upfront payment upfront then the remaining 50% upon completion & Payment within 14 days. E.g. £1500 upfront followed by £1500 on completion. Further work can be billed and settled on a monthly basis in arrears.

### Smartsheet and Appsheet User Licenses provided by us!

We also offer follow on training and further development consultancy to leverage efficiency gains as required by you OR take our Smartsheet Discovery Day Offer for clients in the UK for £850 + expenses.

**We are Smartsheet and Appsheet Recommended Consultants to the world in all time zones, Microsoft 365 Excel and Google Experts**

*See our website for case studies and client testimonials and more info*



**Implement your Smarter Business Processes now**

**Book your Free Initial Consultation now,**

**With Richard Rymill the Principal Consultant Director**

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**[www.smarterbusinessprocesses.com](http://www.smarterbusinessprocesses.com)**